



Sector: Building Products & Yarn

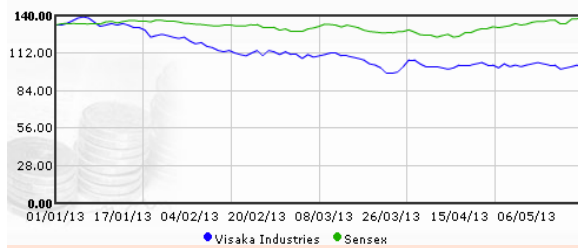
Visaka Industries Ltd.

BSE	₹ 105.65
NSE	₹ 104.50

Stock Information

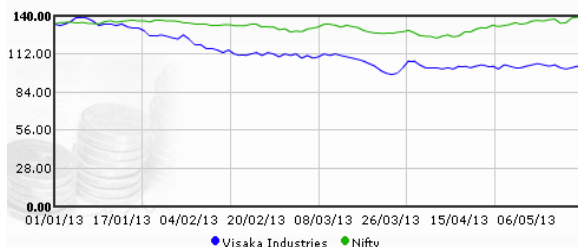
Market Cap (₹ in Million)	1,679.80
Eq Shares O/S (F.V. Rs10)	15,880,952
52 Week High / Low (BSE)	142.70 / 68.90
52 Week High / Low (NSE)	143.90 / 76.75
BSE Code	509055
NSE Code	VISAKAIND
Industry P/E	6.24

Share Price Movement - Visaka Vs Sensex



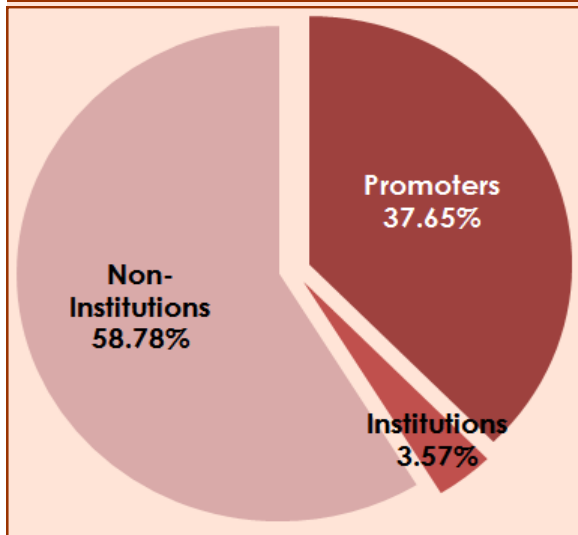
From 01-Jan-2013 to 20-May-2013

Share Price Movement - Visaka Vs Nifty



From 01-Jan-2013 to 20-May-2013

Shareholding Pattern as on Mar 31, 2013



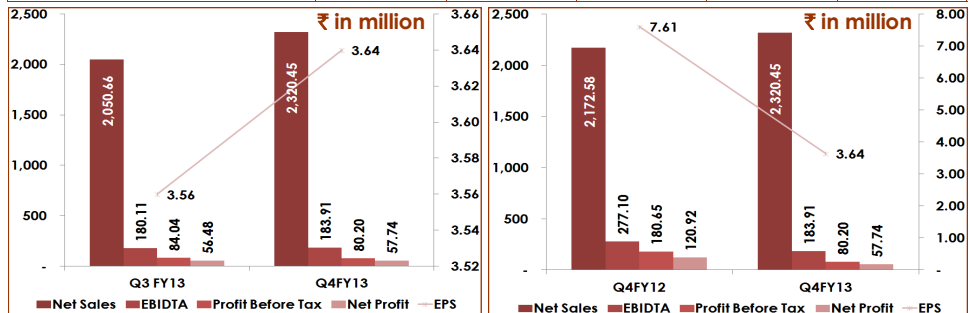
Financial Snapshot

⇒ Visaka Industries Ltd. has registered a growth of 13.16% of Net Sales at Rs. 2,320.45mn in Q4FY13 as against Rs. 2,050.66mn in Q3FY13.

⇒ During the same period, the Company earned EBIDTA (Rs. 183.91mn), **Net Profit (Rs. 57.74mn)**, EPS (Rs. 3.64) with 2.11%, 2.23% & 2.25% growth respectively when compared to Q3FY13.

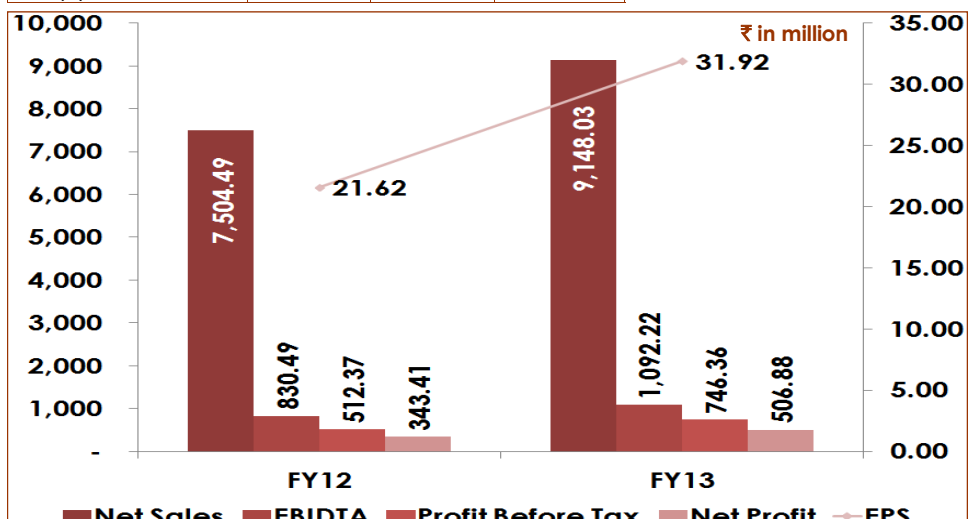
⇒ Q4 FY13 results registered a growth on Y-o-Y basis too, Net Sales grew by 6.81% as against to Rs. 2,172.58mn in Q4 FY12.

Particulars (₹ in million)	Q4FY13	Q3FY13	Change (%)	Q4FY12	Change (%)
Net Sales	2,320.45	2,050.66	13.16%	2,172.58	6.81%
Other Income	4.42	5.60		6.30	
Total Income	2,324.86	2,056.26	13.06%	2,178.88	6.70%
Expenditure	2,140.95	1,876.15		1,901.78	
EBIDTA	183.91	180.11	2.11%	277.10	-33.63%
Depreciation	46.56	49.94		49.66	
EBITA	137.35	130.17	5.52%	227.44	-39.61%
Interest	57.15	46.13		46.80	
Profit before Tax	80.20	84.04	-4.57%	180.64	-55.60%
Provision for Taxation	22.46	27.56		59.73	
Net Profit	57.74	56.48	2.23%	120.91	-52.25%
Earning Per Share	3.64	3.56	2.25%	7.61	-52.17%



Particulars (₹ in million)	FY12	FY13	Change (%)
Net Sales	7,504.49	9,148.03	21.90%
EBIDTA	830.49	1,092.22	31.51%
Profit before Tax	512.37	746.36	45.67%
Net Profit	343.41	506.88	47.60%
EPS (₹)	21.62	31.92	47.64%

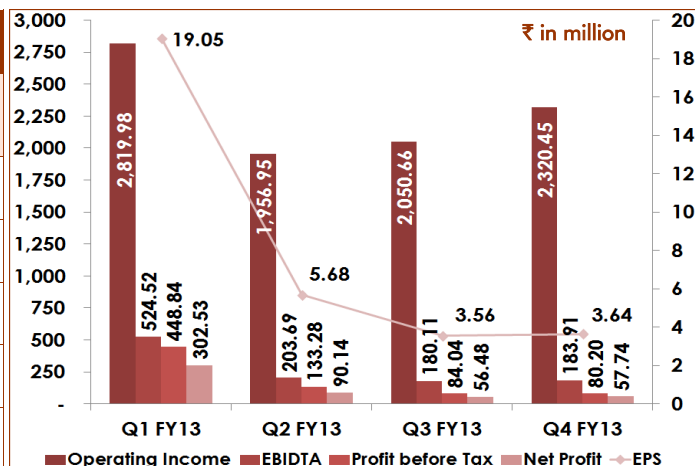
⇒ The company Net Sales has registered a growth of 21.90% at ₹ 9,148.03mn in FY13 as against ₹ 7,504.49mn in FY12.





Quarterly performance for the Financial Year - 2013

Particulars (₹ million)	Q1 FY13	Q2 FY13	Q3 FY13	Q4 FY13
Operating Income	2,819.98	1,956.95	2,050.66	2,320.45
EBIDTA	524.52	203.69	180.11	183.91
Profit before Tax	448.84	133.28	84.04	80.20
Net Profit	302.53	90.14	56.48	57.74
EPS	19.05	5.68	3.56	3.64



Events Plotting On Share Price Graph for FY13



S. No. Date Corporate Announcements

1	17-May-12	Recommended dividend of Rs. 5/- per Equity Shares of Rs. 10/- for the Financial Year ended March 31, 2012
		Announces Financial Results for the period ended March 31, 2012
2	11-Jul-12	Informs on outcome of AGM
3	6-Aug-12	Declared Interim Dividend of Rs. 1.50/- per share of Rs. 10/- each
		Announces Financial Results for the period ended June 30, 2012
4	29-Oct-12	Declared Second Interim Dividend of Re. 1/- per share of Rs. 10/-
		Announces Financial Results for the period ended September 30, 2012
5	11-Feb-13	Announces Financial Results for the period ended December 31, 2012
6	15-Feb-13	Informs on receiving award from Investors relations Society of India for topping in investor relations activities in the Industry of Fiber Cement Sheets
7	20-May-13	Announces Financial Results for the period ended March 31, 2013
		Recommended dividend of Rs. 3.50/- per Equity Shares of Rs. 10/- for the Financial Year ended March 31, 2013



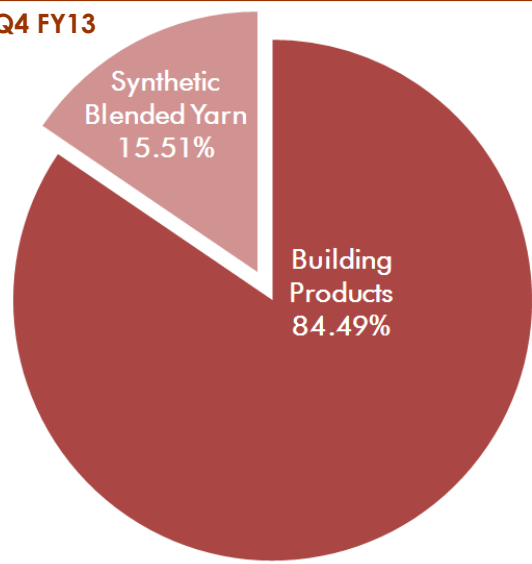
Financial performance as on March, 2013

(₹ in Million)

PARTICULARS	Quarter Ended			Year Ended	
	31-Mar-13	31-Dec-12	31-Mar-12	31-Mar-13	31-Mar-12
	Audited	Audited	Audited	Audited	Audited
Net Sales / Income from Operations	2,314.86	2,040.74	2,155.71	9,096.75	7,447.16
Other Operating Income	5.59	9.92	16.88	51.29	57.34
Total	2,320.45	2,050.66	2,172.58	9,148.03	7,504.49
(Increase) / Decrease in stock in trade & WIP	119.97	-431.73	-47.18	-523.05	-43.77
Consumption of raw material / Direct exp.	1,353.99	1,592.28	1,310.57	5,824.81	4,478.83
Purchase of Stock in Trade	1.33	1.66	-	6.40	-
Employees cost	117.32	103.60	122.52	470.11	418.99
Depreciation	46.56	49.94	49.66	195.76	176.44
Other expenditure	548.34	610.33	515.86	2,311.11	1,867.10
Total	2,187.51	1,926.09	1,951.44	8,285.13	6,897.59
Profit from Operations before Other Income, Interest and Exceptional Items	132.94	124.57	221.15	862.90	606.90
Other Income	4.42	5.60	6.30	33.56	47.16
Profit from Operations before Interest and Exceptional Items	137.35	130.17	227.45	896.46	654.06
Interest	57.15	46.13	46.80	150.10	141.68
Profit after Interest but before Exceptional Items	80.20	84.04	180.65	746.36	512.37
Exceptional Items	-	-	-	-	-
Profit before Tax	80.20	84.04	180.65	746.36	512.37
Provision for Taxation	22.46	27.56	59.73	239.48	168.96
Profit after Tax	57.74	56.48	120.92	506.88	343.41
Extraordinary Items	-	-	-	-	-
Net Profit	57.74	56.48	120.92	506.88	343.41
Paid-up Equity Share Capital	158.81	158.81	158.81	158.81	158.81
Reserves (excluding revaluation reserve)	-	-	-	-	2,705.55
Earning Per Share before Extra Ordinary Items					
Basic (₹)	3.64	3.56	7.61	31.92	21.62
Diluted (₹)	3.64	3.56	7.61	31.92	21.62
Earning Per Share After Extra Ordinary Items					
Basic (₹)	3.64	3.56	7.61	31.92	21.62
Diluted (₹)	3.64	3.56	7.61	31.92	21.62
Public Share Holding					
-Number of equity shares	9,901,697	9,901,697	9,901,697	9,901,697	9,901,697
-Percentage of shareholding	62.35%	62.35%	62.35%	62.35%	62.35%

Revenue Break-up for

Q4 FY13



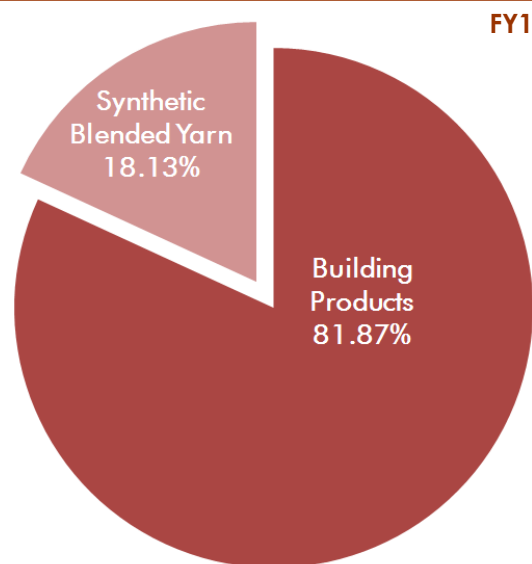
Q4 FY13 (₹ in mn)

Building Products	1,955.91
Synthetic Blended Yarn	358.94

FY13 (₹ in mn)

Building Products	7,447.41
Synthetic Blended Yarn	1,649.32

FY13




Shareholding Pattern as on March 31, 2013

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
(A) Shareholding of Promoter and Promoter Group							
(1) Indian							
Individuals / Hindu Undivided Family	3	5,979,255	5,979,255	37.65	37.65	-	-
Sub Total	3	5,979,255	5,979,255	37.65	37.65	-	-
(2) Foreign							
Total shareholding of Promoter and Promoter Group (A)	3	5,979,255	5,979,255	37.65	37.65	-	-
(B) Public Shareholding							
(1) Institutions							
Mutual Funds / UTI	5	2,118	0.00	0.01	0.01	-	-
Financial Institutions / Banks	9	199,921	196,571	1.26	1.26	-	-
Foreign Institutional Investors	3	365,411	365,411	2.30	2.30	-	-
Sub Total	17	567,450	561,982	3.57	3.57	-	-
(2) Non-Institutions							
Bodies Corporate	414	3,694,067	3,678,957	23.26	23.26	-	-
Individuals							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	13,327	3,969,672	3,461,573	25.00	25.00	-	-
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	42	1,522,224	1,469,314	9.59	9.59	-	-
Any Others (Specify)	142	148,284	147,114	0.93	0.93	-	-
Clearing Members	17	3,130	3,130	0.02	0.02	-	-
NRIs/OCBs	125	145,154	143,984	0.91	0.91	-	-
Sub Total	13,925	9,334,247	8,756,958	58.78	58.78	-	-
Total Public shareholding (B)	13,942	9,901,697	9,318,940	62.35	62.35	-	-
Total (A)+(B)	13,945	15,880,952	15,298,195	100.00	100.00	-	-
(C) Shares held by Custodians and against which Depository Receipts have been issued	-	-	-	-	-	-	-
Total (A)+(B)+(C)	13,945	15,880,952	15,298,195	0.00	100.00	-	-



Macro Update

- Governments continuous thrust on developing backward areas is proving major fillip to cement fibre sheets industry with demand coming from construction of schools, housing and hospitals.
- Under IAY around 11 million houses were build in 11th five year plan. The proposed budget for rural housing for the 12th plan is Rs. 1,500 billion.

Micro Update

- The Rs 68 crore Board Unit at Pune is meeting the timelines. Land has been acquired, civil contract has been awarded, and orders for plant and machinery have been placed.
- The Company has bagged Best Practices in Investor Relations in the Online space in Fibre Cement Sheets category from Investor Relations Society.

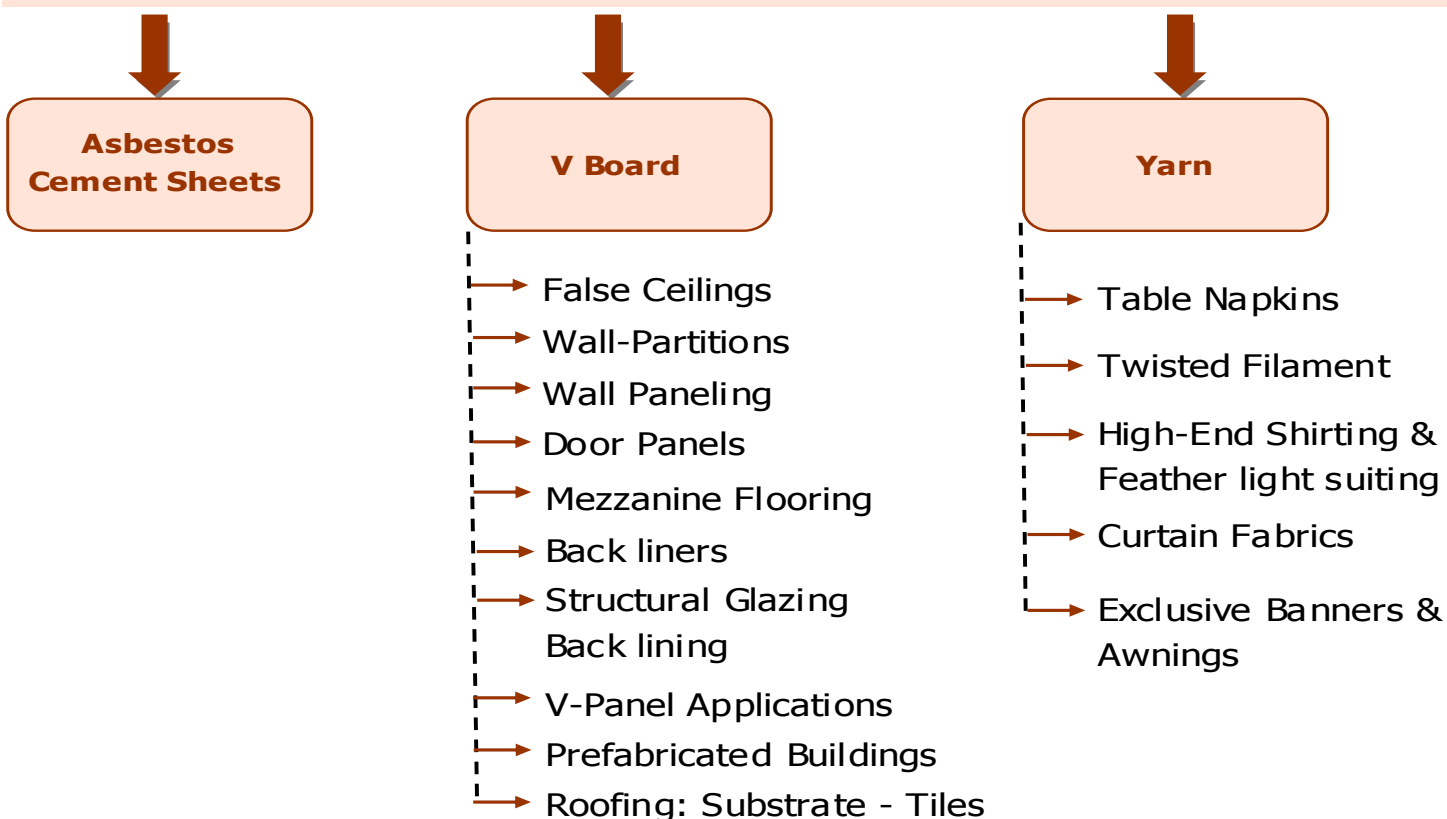
About Visaka Industries

Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 7,52,000 MT of Fibre sheets with a strong network of 6000 plus Stockists /Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

Business Verticals of Visaka Industries

Business Verticals



Disclaimer: The views and information expressed by investor relations professionals in Investor Update are their own, and not that of the company officials. KCPL (Karvy Computershare Pvt Ltd) advises the users to check with certified experts before taking any investment decisions.



Karvy Computershare Pvt. Ltd.

If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.
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