

# INVESTOR UPDATE



## VISAKA INDUSTRIES LTD.

July 25, 2015

Sector: Building Products & Yarn

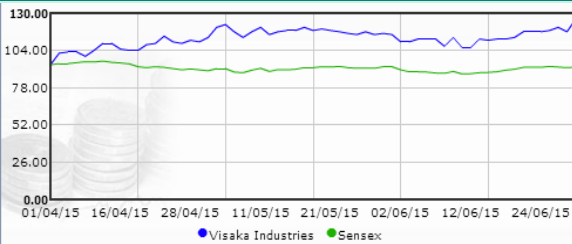
**BSE** ₹ 142.80

**NSE** ₹ 143.35

### Stock Information

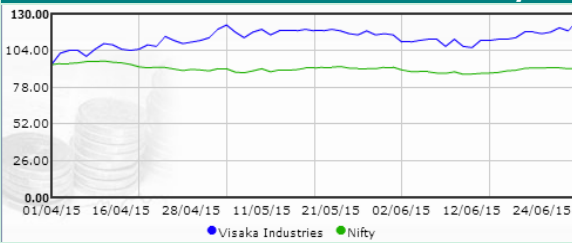
Market Cap	₹ 2,339.26 Mn
Eq Shares O/S (F.V. Rs10)	15.88 Mn
52 Week High / Low (BSE)	153.20 / 85.00
52 Week High / Low (NSE)	154.00 / 85.00
BSE Code	509055
NSE Code	VISAKAIND

### Share Price Movement - Visaka Vs Sensex



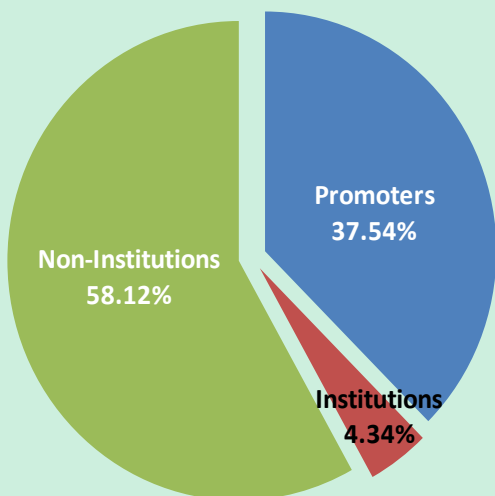
From 01-Apr-2015 to 30-Jun-2015

### Share Price Movement - Visaka Vs Nifty



From 01-Apr-2015 to 30-Jun-2015

### Shareholding Pattern as on 30 June, 2015



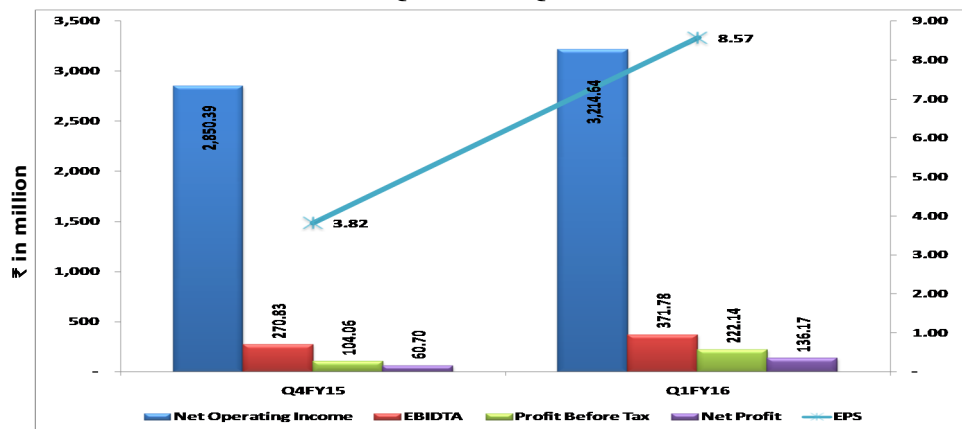
### Financial Snapshot

- ⇒ On year-on-year basis, the Total Operating Income was higher at Rs 3,214.64 Mn in Q1FY16 as compared to Rs. 3,123.86 in Q1FY15. The Net Profit was also up in Q1FY16 at Rs 136.17 Mn as against Rs 112.04 in Q1FY15
- ⇒ On sequential basis, Total Operating Income was substantially higher at Rs 3,214.64 Mn in Q1FY16 as against Rs 2,850.39 Mn in Q4FY15.
- ⇒ Net Profit was higher at Rs 136.17 Mn in Q1FY16 as against Rs 60.70 Mn in Q4FY15.
- ⇒ EPS was up at Rs 8.57 Q1FY16 as against Rs 3.82 in Q4FY15.

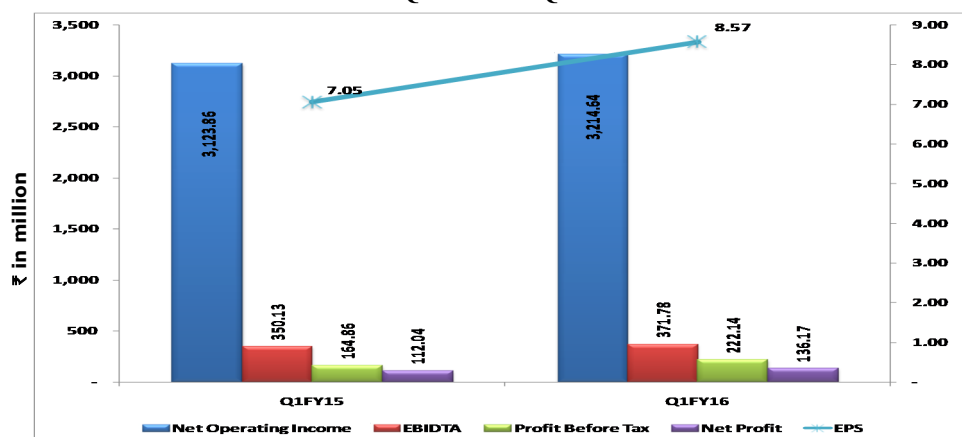
(₹ in million)

Particulars	Q1FY16	Q4FY15	% Change	Q1FY15	% Change
Total Operating Income	3,214.64	2,850.39	12.78%	3,123.86	2.91%
Other Income	12.70	2.10		8.30	
Total Income	3,227.34	2,852.50	13.14%	3,132.16	3.04%
Expenditure	2,855.56	2,581.67		2,782.03	
EBIDTA	371.78	270.83	37.28%	350.13	6.19%
Depreciation	94.97	95.03		136.21	
EBITA	276.81	175.80	57.46%	213.92	29.40%
Interest	54.67	71.74		49.06	
Profit/Loss before Tax	222.14	104.06	113.48%	164.86	34.75%
Tax	85.97	43.36		52.82	
Net Profit/Loss	136.17	60.70	124.35%	112.04	21.54%
Earning Per Share (₹)	8.57	3.82	124.35%	7.05	21.56%

### Q4FY15 Vs Q1FY16



### Q1FY15 Vs Q1FY16



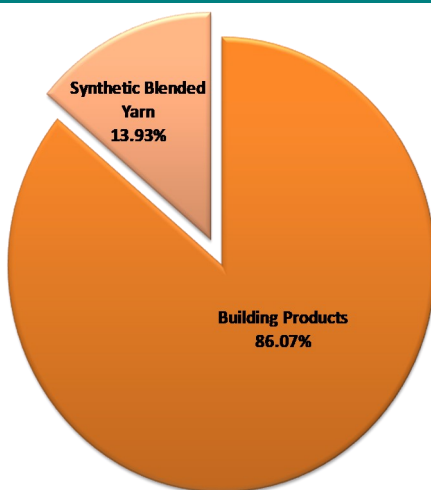


Financial performance as on June 30, 2015

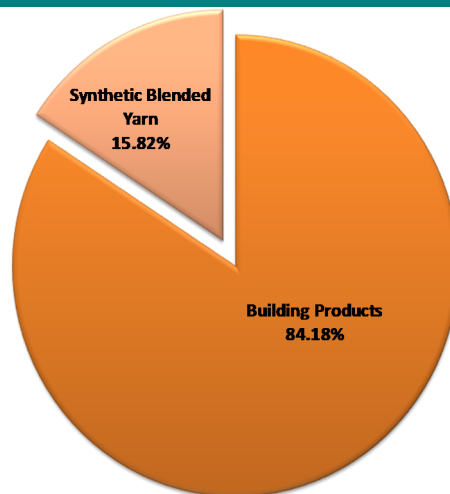
(₹ in Million)

Particulars	Quarter Ended			Year Ended
	30-06-2015	31-03-2015	30-06-2014	31-03-2015
1) Income from Operations	3,214.64	2,850.40	3,123.86	10,211.32
2) Other Income	12.70	2.10	8.30	24.20
<b>3) Total Income</b>	<b>3,227.34</b>	<b>2,852.50</b>	<b>3,132.16</b>	<b>10,235.52</b>
<b>4) Expenses</b>				
(a) Cost of materials consumed	1,686.21	1,394.76	1,652.35	6,048.85
(b) Purchases of stock-in-trade	2.19	1.42	3.92	10.81
(c) Changes in inventories of FG, WIP & Stock-in-trade	199.31	277.71	277.90	-284.62
(d) Employee benefits expense	185.37	152.85	171.07	593.48
(e) Other Expenses	782.48	754.93	676.79	2,883.74
<b>Total Expenses</b>	<b>2,855.56</b>	<b>2,581.67</b>	<b>2,782.03</b>	<b>9,252.26</b>
<b>5) Profit before depreciation, interest, and taxes (3-4)</b>	<b>371.78</b>	<b>270.83</b>	<b>350.13</b>	<b>983.26</b>
6) Depreciation	94.97	95.03	136.21	430.90
<b>7) Profit after depreciation but before interest, Exceptional Items (5-6)</b>	<b>276.81</b>	<b>175.80</b>	<b>213.92</b>	<b>552.36</b>
8) Finance Cost	54.67	71.74	49.06	220.26
<b>9) Profit after interest but before Exceptional Items (7-8)</b>	<b>222.14</b>	<b>104.06</b>	<b>164.86</b>	<b>332.10</b>
10) Exceptional Items	0.00	0.00	0.00	0.00
<b>11) Profit before Tax (9-10)</b>	<b>222.14</b>	<b>104.06</b>	<b>164.86</b>	<b>332.10</b>
12) Tax Expense	85.97	43.36	52.82	119.74
<b>13) Profit after Tax (11-12)</b>	<b>136.17</b>	<b>60.70</b>	<b>112.04</b>	<b>212.36</b>
14) Extraordinary Items	0.00	0.00	0.00	0.00
<b>15) Net Profit / (Loss) (13-14)</b>	<b>136.17</b>	<b>60.70</b>	<b>112.04</b>	<b>212.36</b>
<b>Earnings Per Equity Share</b>				
Basic	8.57	3.82	7.05	13.37
Diluted	8.57	3.82	7.05	13.37

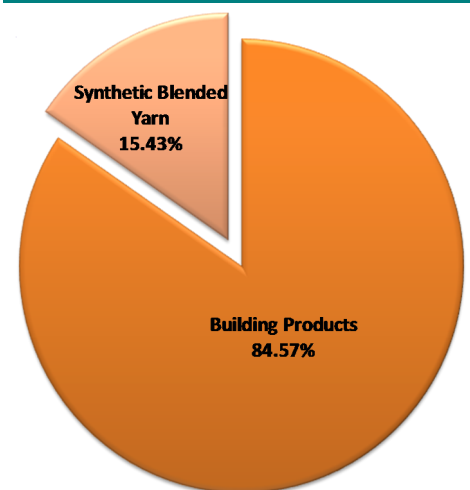
Revenue Break-up for Q1 FY16



Revenue Break-up for Q4 FY15



Revenue Break-up for Q1 FY15





**Shareholding Pattern as on 30th June, 2015**

Category of Shareholder	No. of Share holders	Total No. of Shares	Total No. of Shares held in Dematerialized Form	Total Shareholding as a % of total No. of Shares		Shares pledged or otherwise encumbered	
				As a % of (A+B)	As a % of (A+B+C)	No. of shares	As a % of Total No. of Shares
<b>(A) Shareholding of Promoter and Promoter Group</b>							
<b>(1) Indian</b>							
Individuals / Hindu Undivided Family	3	5,961,255	5,961,255	37.54	37.54	0	0.00
<b>Sub Total</b>	<b>3</b>	<b>5,961,255</b>	<b>5,961,255</b>	<b>37.54</b>	<b>37.54</b>	<b>0</b>	<b>0.00</b>
<b>(2) Foreign</b>							
<b>Total shareholding of Promoter and Promoter Group (A)</b>	<b>3</b>	<b>5,961,255</b>	<b>5,961,255</b>	<b>37.54</b>	<b>37.54</b>	<b>0</b>	<b>0.00</b>
<b>(B) Public Shareholding</b>							
<b>(1) Institutions</b>							
Mutual Funds / UTI	5	2,118	0	0.01	0.01	0	0.00
Financial Institutions / Banks	11	207,802	204,452	1.31	1.31	0	0.00
Foreign Institutional Investors	3	479,893	479,893	3.02	3.02	0	0.00
<b>Sub Total</b>	<b>19</b>	<b>689,813</b>	<b>684,345</b>	<b>4.34</b>	<b>4.34</b>	<b>0</b>	<b>0.00</b>
<b>(2) Non-Institutions</b>							
Bodies Corporate	389	3,359,149	3,344,039	21.15	21.15	0	0.00
<b>Individuals</b>							
Individual shareholders holding nominal share capital up to Rs. 1 lakh	15,673	4,233,686	3,758,753	26.66	26.66	0	0.00
Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	28	1,414,649	1,414,649	8.91	8.91	0	0.00
<b>Any Others (Specify)</b>	<b>266</b>	<b>222,400</b>	<b>221,230</b>	<b>1.40</b>	<b>1.40</b>	<b>0</b>	<b>0.00</b>
Clearing Members	87	58,565	58,565	0.37	0.37	0	0.00
Non Resident Indians	178	161,835	160,665	1.02	1.02	0	0.00
Trusts	1	2,000	2,000	0.01	0.01	0	0.00
<b>Sub Total</b>	<b>16,356</b>	<b>9,229,884</b>	<b>8,738,671</b>	<b>58.12</b>	<b>58.12</b>	<b>0</b>	<b>0.00</b>
<b>Total Public shareholding (B)</b>	<b>16,375</b>	<b>9,919,697</b>	<b>9,423,016</b>	<b>62.46</b>	<b>62.46</b>	<b>0</b>	<b>0.00</b>
<b>Total (A)+(B)</b>	<b>16,378</b>	<b>15,880,952</b>	<b>15,384,271</b>	<b>100.00</b>	<b>100.00</b>	<b>0</b>	<b>0.00</b>
<b>(C) Shares held by Custodians and against which Depository Receipts have been issued</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>Total (A)+(B)+(C)</b>	<b>16,378</b>	<b>15,880,952</b>	<b>15,384,271</b>	<b>100.00</b>	<b>100.00</b>	<b>0</b>	<b>0.00</b>

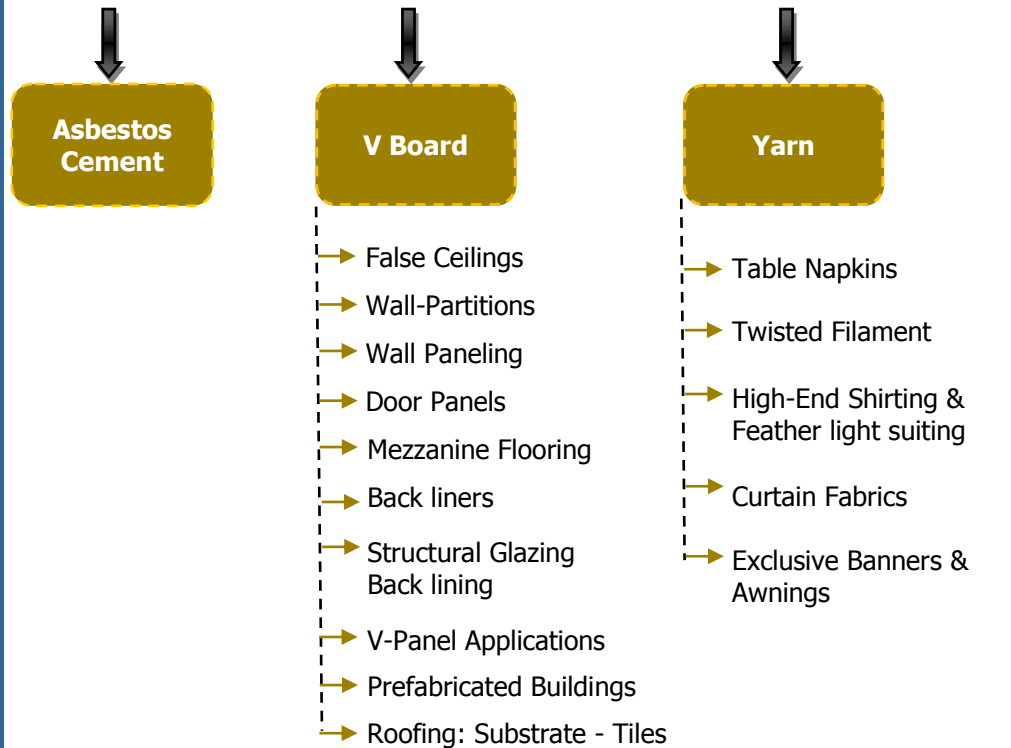


Visaka Industries Ltd., established in 1985, is a well diversified company with sizeable presence in Fibre cement sheets, yarn, and building products. By adhering to stringent quality control measures and being sincere to quality systems, the yarn business division of Visaka obtained ISO certificate in 1995 which has been later upgraded by ISO 9001-2000.

The company today enjoys an installed capacity of 8,02,000 tonnes per annum of Cement asbestos products and 1,29,750 tonnes per annum of Fibre cement sheets with a strong network of 6000 plus Stockists/Dealers throughout India. This apart the company has depots in 36 major cities and towns, country-wide to ensure smooth supply of its products. Favorable industry developments, diversified portfolio and rich expertise in tapping the potential opportunities are going to mark a remarkable business for Visaka Industries in the coming years.

**Business Verticals of Visaka Industries**

**Business Verticals**



*If you are interested to meet the company's management please do contact us, we shall be glad to facilitate the meeting.*  
Mum: +91 22 6149 1631      Hyd: +91 40 6716 1619      E-Mail: ir@irkcpl.com

Disclaimer: The views and information expressed by investor relations professionals in Investor Update are their own, and not that of the company officials. KCPL (Karvy Computershare Pvt Ltd) advises the users to check with certified experts before taking any investment decisions.



**Karvy Computershare Pvt. Ltd.**